## **BALANCE SHEET**

Quarter 4/ 2009

Unit: VND

<u> </u>			Unit: VND
ASSETS	Code	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100	290,289,042,049	367,175,366,498
I. Cash and cash equivalents	110	12,238,368,914	11,432,155,920
1. Cash	111	12,238,368,914	11,432,155,920
2. Cash equivalents	112		
II. Short-term financial investments	120	2,399,671,105	2,399,671,105
Short-term investments	121	2,399,671,105	2,399,671,105
Provision for devaluation of short-term security investments	129		
III. Receivables	130	205,541,118,459	259,329,448,721
Trade accounts receivables	131	187,073,732,237	244,676,250,933
2. Advances to suppliers	132	2,842,850,071	10,740,590,769
Short-term internal receivables	133		
Receivable in accordance with contracts in progress	134		
5. Other receivables	135	15,841,935,620	4,130,006,488
6. Provision for short-term bad receivables	139	(217,399,469)	(217,399,469)
IV. Inventories	140	59,562,468,946	81,996,411,249
1. Inventories	141	59,562,468,946	81,996,411,249
2. Provision for devaluation of inventories	149	39,302,408,940	61,990,411,249
<u> </u>		10.547.414.625	12.017.670.502
V. Other short-term assets	150	10,547,414,625	12,017,679,503
1. Short-term prepaid expenses	151	444,714,978	5,384,483
2. VAT deductible	152		
3. Tax and accounts receivable from State budget	154	35,330,432	35,330,432
4. Other short-term assets	158	10,067,369,215	11,976,964,588
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200	126,334,430,032	122,616,395,113
I. Long-term receivables	210		-
Long-term receivables from customers	211		
Capital receivable from subsidiaries	212		
Long-term inter-company receivables	213		
Other long-term receivables	218		
5. Provision for long-term bad receivable (*)	219		
II. Fixed assets	220	104,896,937,346	101,735,870,569
Tangible fixed assets	221	74,702,226,174	68,420,132,264
- Historical cost	222	128,737,656,317	114,156,089,781
- Accumulated depreciation	223	(54,035,430,143)	(45,735,957,517)
2. Finance leases fixed assets	224		
- Historical cost	225		
- Accumulated depreciation	226		
3. Intangible fixed assets	227	1,802,553,508	1,875,233,248
- Historical cost	228	1,966,000,000	1,966,000,000
- Accumulated depreciation	229		(90,766,752)
Construction in progress expenses	230	(163,446,492) 28,392,157,664	31,440,505,057
		28,392,137,004	31,440,303,037
III. Property investment	240		
- Historical cost	241		
- Accumulated depreciation (*)	242		
IV. Long-term financial investments	250	20,230,875,000	20,230,875,000
Investment in subsidiaries	251		
2. Investment in joint-venture	252	14,210,875,000	14,210,875,000
Other long-term investments	258	6,020,000,000	6,020,000,000
Provision for devaluation of long-term finance investment	259		
V. Other long-term assets	260	1,206,617,686	649,649,544
Long-term prepaid expenses	261	1,206,617,686	649,649,544
Deferred income tax assets	262		
3. Others	268		
TOTAL ASSETS	270	416,623,472,081	489,791,761,611
CAPITAL SOURCE			
A. LIABILITIES (300= 310+330)	300	171,932,598,501	242,577,517,318
I. Short-term liabilities	310	171,912,598,501	241,756,988,652
Short-term borrowing and debts	311	47,882,658,198	73,046,459,452
2. Trade accounts payable	312	30,962,672,282	43,534,286,367
3. Advances from customers	313	2,710,275,979	1,553,100,217
Taxes and liabilities to State budget	314	15,452,127,925	21,080,068,717
5. Payable to employees	315	3,299,481,168	5,064,740,670
6. Payable expenses	316	14,393,565,388	24,070,189,130
7. Accounts payables-Affiliate	317	11,272,202,200	27,070,107,130
Recounts payables-Affiliate Repayable in accordance with contracts in progress	318		
Payable in accordance with contracts in progress Other short-term payables		57 211 017 561	72 400 144 000
2. Onici Shull-tehn payables	319	57,211,817,561	73,408,144,099

10. Provision for short-term liabilities	320		
II. Long-term liabilities	330	20,000,000	820,528,666
Long-term accounts payables-Trade	331		
Long-term accounts payables-Affiliate	332		
Other long-term payables	333	20,000,000	32,000,000
Long-term borrowing and debts	334		500,000,000
5. Deferred income tax	335		
Provision for unemployment allowance	336		288,528,666
7. Provision for long-term liabilities	337		
8. Other long-term payables			
B. OWNER'S EQUITY (400= 410+430)	400	244,690,873,580	247,214,244,839
I. Capital sources and funds	410	243,412,796,388	245,606,316,117
Paid-in capital	411	100,000,000,000	100,000,000,000
2. Capital surplus	412	128,579,026,190	128,579,026,190
3. Other capital of owner	413		
4. Treasury stock	414	(15,905,103,159)	(15,905,103,159)
Assets revaluation difference	415		
Foreign exchange difference	416		
7. Investment and development fund	417	24,225,192,271	24,089,357,107
Financial reserve fund	418	3,421,003,330	4,308,612,981
9. Other fund belong to owner's equity	419		
10. Retained profit	420	3,092,677,756	4,534,422,998
11. Capital for construction work	421		
II. Budget sources	430	1,278,077,192	1,607,928,722
Bonus and welfare fund	431	1,278,077,192	1,607,928,722
2. Budgets	432		
3. Budget for fixed asset	433		
TOTAL RESOURCES	440	416,623,472,081	489,791,762,157

## OFF BALANCE SHEET ITEMS

Items	Note Ending Balance		Beginning Balance	
1. Leasehold assets	24			
2. Materials and goods kept or processed for others			2,357,150,394	
3. Goods deposited by others				
4. Bad debts already treated			191,387,019	
5. Foreign currencies		24,469.54	186.92	
6. Estimates for non-business and project expenditure				

## INCOME STATEMENT

Quarter 4/ 2009

Unit: VND

Items	Quarter	r 4	Accumulation fr. Jan. 01 to Jun. 30		
items	2009	2008	2009	2008	
1	4	5	6	7	
1. Sales	120,090,536,882	152,142,844,475	306,894,527,150	441,570,357,619	
2. Deductions		448,833,579	1,806,000	464,673,579	
3. Net sales and services	120,090,536,882	151,694,010,896	306,892,721,150	441,105,684,040	
4. Cost of goods sold	110,602,953,282	132,167,615,922	274,688,782,519	400,700,759,413	
5. Gross profit	9,487,583,600	19,526,394,974	32,203,938,631	40,404,924,627	
6. Financial income	4,661,251,289	2,825,285,889	7,634,605,387	7,247,670,369	
7. Financial expenses	1,595,482,560	3,491,468,311	6,551,103,093	11,749,265,697	
Include: Interest expense	1,404,859,858	3,093,662,857	6,045,439,068	10,532,245,663	
8. Selling expenses	2,519,803,803	3,212,339,327	5,004,246,868	5,533,285,842	
General & administrative expenses	6,791,000,434	12,304,495,628	23,093,739,154	23,573,895,028	
10. Net operating profit	3,242,548,092	3,343,377,597	5,189,454,903	6,796,148,429	
11. Other income	(36,194,911)	138,136,902	1,906,814,896	4,346,999,254	
12. Other expenses	1,820,301,475	347,344,842	3,561,780,935	6,028,510,669	
13. Other profit	(1,856,496,386)	(209,207,940)	(1,654,966,039)	(1,681,511,415)	
14. Profit before tax	1,386,051,706	3,134,169,657	3,534,488,864	5,114,637,014	
15. Current corporate income tax expenses	173,256,463		441,811,108		
16. Defrred corporate income tax expenses					
17. Profit after tax (60 = 50 - 51)	1,212,795,243	3,134,169,657	3,092,677,756	5,114,637,014	
18. EPS (VND/share)	128	330	326	523	

## **CASH FLOW STATEMENT**

As at Dec. 31th, 2009 (Indirect method)

Unit: VND

H	Accumulation fr. Jan. 01 to Jun. 30		
Items	2009	2008	
I. CASH FLOWS FROM OPERATING ACTIVITIES:			
1. Profit before tax	1,386,051,706	5,114,637,014	
2. Adjustment in accounts	7,666,281,689	14,823,497,158	
Fixed assets depreciation	6,282,093,910	8,436,581,558	
Provisions		80,149,020	
Unrealized foreign exchange difference loss/gain		187,650,834	
Loss from liquidating fixed assets and down construction expenses	(4,661,251,289)	(4,413,129,917)	
Interest expenses	6,045,439,068	10,532,245,663	
3. Operating profit before the changes of current capital	9,705,190,836	22,532,584,400	
Changes in accounts receivable	(1,540,073,545)	(10,380,845,227)	
Changes in inventories	22,433,942,663	59,860,292,235	
Changes in trade payables	(1,260,934,663)	(8,191,971,592)	
Changes in prepaid expenses	(996,298,637)	(46,324,554)	
Paid interest	(6,045,439,068)	(10,715,142,438)	
Paid corporate income tax		(4,356,996,079)	
Other receivables		1,464,990,997	
Other payables	(2,886,005,914)	(5,101,418,942)	
Net cash provided by (used in) operating activities	18,757,523,871	42,470,718,572	
II. CASH FLOWS FROM INVESTING ACTIVITIES:			
Cash paid for purchase of capital assets and other long-term assets	(6,533,219,143)	(2,090,731,940)	
2. Cash received from liquidation or disposal of capital assets and other long-term ass	ets		
3. Cash paid for lending or purchase debt tools of other companies		(30,000,000)	
4. Withdrawal of lending or resale debt tools of other companies			
5. Cash paid for joining capital in other companies		(340,000,000)	
6. Withdrawal of capital in other companies			
7. Cash received from interest, dividend and distributed profit	4,661,251,289	4,413,129,917	
Net cash used in investing activities	(1,871,967,854)	1,952,397,977	
III. CASH FLOWS FROM FINANCING ACTIVITIES:			
Cash received from issuing stock, other owners' equity			
2. Cash paid to owners' equity, repurchase issued stock		(15,905,103,159)	
Cash received from long-term and short-term borrowings	69,210,332,296	94,129,035,348	
4. Cash paid to principal debt	(85,325,005,751)	(140,817,543,328)	
5. Cash paid to financial lease debt		(323,067,610)	
6. Dividend, profit paid for owners			
Net cash (used in) provided by financing activities	(16,114,673,455)	(62,916,678,749)	
Net cash during the period	770,882,562	(18,493,562,200)	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	11,432,155,920	29,925,718,120	
Influence of foreign exchange fluctuation	,	- ,,,12	
CASH AND CASH EQUIVALENTS AT END OF YEAR	12,203,038,482	11,432,155,920	